

Message Text

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PAGE 01 LUSAKA 00591 101155Z

21

ACTION AF-06

INFO OCT-01 ISO-00 EB-07 SS-15 SP-02 INR-07 L-03 PRS-01

H-02 IGA-02 /046 W

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P 100604Z MAR 76

FM AMEMBASSY LUSAKA

TO SECSTATE WASHDC PRIORITY 2954

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STADIS //////////////////////////////////////

EO 11652: N/A

TAGS: EAID, EGEN, ZA

SUBJECT: U.S. ASSISTANCE TO ZAMBIA

REF: A) LUSAKA 0461 B) STATE 040633

1. AS REPORTED LUSAKA SEPTTEL, GRZ SENDING TWO MAN TEAM TO MELBOURNE TO NEGOTIATE PURCHASE OF UP TO 165,000 TONS HARD WHEAT. INDECO INTENDS PURCHASE UP TO 137,000 TONS FOR USE BY ITS SUBSIDIARIES PLUS APPROXIMATELY 28,000 TONS FOR INDEPENDENTLY OWNED MILLS. (DISCREPANCY BETWEEN ABOVE FIGURES AND ESTIMATE OF 125,000 TONS CONTAINED REF A APPARENTLY DUE TO GRZ INTENTION TO INCREASE WHEAT STOCKS TO AVOID PERIODIC SHORTAGES IN PAST RESULTING FROM TRANSPORT BOTTLENECKS.)

2. AS EXPLAINED TO EMBOFF, NEGOTIATING TEAM WILL NOT CONCLUDE FINAL CONTRACTUAL ARRANGEMENT BUT HOPES TO REACH AGREEMENT IN PRINCIPLE ON MECHANISM FOR DETERMINING PRICE. IN PAST AGREEMENTS, WHEAT PRICE PREVAILING ON DAY OF ARRIVAL OF GRZ NEGOTIATORS WAS SET AS CEILING PRICE. UNLIKE PAST YEARS WHEN PRICE WAS DETERMINING FACTOR, FINANCING NOW LIKELY BE KEY CONSIDERATION.

3. IN ADDITION TO LEARNING CURRENT US PRICES, GRZ TEAM ESPECIALLY INTERESTED IN FINANCING TERMS OF CCC OR OTHER

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PAGE 02 LUSAKA 00591 101155Z

AGRICULTURAL PROCUREMENT PROGRAMS.

4. WOULD APPRECIATE RECEIVING DEPARTMENT'S VIEWS ON
AVAILABILITY OF PL 480 TITLE I FINANCING POSSIBILITIES FOR
WHEAT PROCUREMENT AND WHETHER EMBASSY SHOULD RAISE
THIS POSSIBILITY WITH GRZ AT THIS TIME. ALSO WOULD BE USEFUL TO
HAVE GUIDANCE ON POSSIBILITY AND TERMS OF CCC FINANCING FOR
WHEAT.
WILKOWSKI

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Message Attributes

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